

Pick Your Door

Path A or Path B — What's Yours?

There are two ways to use the New-School Skillset. Both are real. Both can work. But they're different paths, and they require different first steps.

Door A: Get Hired Into the New Model

This path is for you if you want to work *inside* a new-school organization — a micro-school, a hybrid learning center, a next-gen tutoring company, or a future-focused independent school.

These organizations are growing. They're actively looking for facilitators who understand how to work alongside AI and who don't need to be convinced that education is changing.

What they're hiring for:

- Facilitators who can run project-based or self-directed learning environments
- Coaches who can work with mixed ages and levels
- People who are comfortable with technology without being dependent on it

Your first concrete step for Door A:

Research three organizations in this space — not to apply yet, just to understand what they're actually doing. One afternoon of research will tell you more than a month of guessing.

Door B: Build Your Own Income

This is the path if you want to create something — a course, a consulting practice, a community, a workshop series — where *you* are the product.

This is my path. I was a teacher. Now I teach teachers. The income isn't a salary — it's built from multiple streams stacked over time. It's not faster than Door A. But it compounds.

Your first concrete step for Door B:

Write down the one thing you know how to do that other teachers struggle with. Be specific. That specificity is a product waiting to happen.

How to Know Which Door Is Yours

Ask yourself: *Do I want stability and community, or do I want autonomy and ownership?* Neither answer is wrong. They're just different doors.

YOUR ACTION FOR THIS LESSON

Pick a door. Just for now — you can always change your mind. Write it down: "Right now, I'm choosing Door ____ because ____.". Commit to it long enough to take the first step.

Next up → Lesson 05: The 30-Day Roadmap